

## **Emerson Resources Appoints Industry Veteran as Director of Business Development**

### ***Jeff L. Folks Brings Deep Industry Relationships and Extensive Sales Experience to Fast-Growing Company***

**Norristown, PA, January 25, 2011** – Emerson Resources, Inc., a premier pharmaceutical solutions company, today announced the appointment of Jeff L. Folks as Director of Business Development. Mr. Folks brings more than 25 years of industry experience to Emerson, where he is responsible for generating new business and supporting the Company's robust client base of pharmaceutical industry leaders.

Prior to joining Emerson Resources, Mr. Folks served as the Director of Business Development for Pharmaceuticals International, Inc. (Pii). During his tenure, he led the Company's full business development cycle, from research and development to commercial manufacturing clients.

"As we continue to expand, the strategic development of new sales pipelines and superior management of our existing client base is critical to our long-term success," said Adolfo Gomez, President of Emerson Resources. "We're thrilled to have Jeff, a results-driven leader with extensive industry relationships and technical knowledge, guide these efforts."

In addition to serving Pii, Mr. Folks has held business development and account management positions for top pharmaceutical and biotech firms across the country. Previous roles include Director of Business Development for PharmaForm and Account Manager for Aptuit, Inc. (formerly Quintiles, Inc.), where he spent the majority of his career.

"Emerson is a fast-growing company with a solid track-record of delivering value-added service, ingredients and expertise to its clients. I look forward to expanding the Company's business development efforts across the country and worldwide, while making a measurable impact on the bottom line," said Jeff L. Folks.

Mr. Folks has received numerous recognitions from leaders like International Specialty Products and is active member of the American Association of Pharmaceutical Scientists, as well as various community organizations. He earned a Bachelor of Science in Biochemistry from the University of Central Oklahoma.

For more information about Emerson Resources visit [www.emersonresources.com](http://www.emersonresources.com).

**About Emerson Resources**

Emerson Resources' reputation as a dependable, dynamic, flexible, and pragmatic organization has been built on the core concepts of excellent service, superb quality and complete client satisfaction. The Emerson mission is to deliver value-added service, ingredients and expertise to the pharmaceutical and biotech industries.

For more information visit [www.emersonresources.com](http://www.emersonresources.com).

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